



## **Vietnam's Timber Market Attains Position as World's Fourth Largest Hardwood Chip Exporter, Reports Wood Resource Quarterly**

*Chip mills running at a reduced rate due to a lack of logs*

For Immediate Release

SEATTLE/EWORLDWIRE/April 16, 2009 --- Vietnam is now one of the most important suppliers of plantation Eucalyptus and Acacia wood chips to the pulp industry in both Japan and China. The country has expanded shipments gradually over the past six years and is now the world's fourth largest hardwood chip exporter, reports the Wood Resource Quarterly.

Vietnam has become a major exporter of wood chips in a short period of time. In 2002, the country exported only 150,000 metric tons of wood chips and was a marginal supplier at the time. In 2008, the country became the fourth largest exporter of hardwood chips in the world, with an estimated volume of two million tons being shipped, mainly to Japan and China.

The interest from farm households in planting trees has turned around quite dramatically the past decade. In the 1990s and early 2000, production of rice, livestock and tea generated more profits than timber, with the consequence that farmers converted forestland to farmland. This changed when the wood chip exports took off in 2002-2003. Many farmers are now planting trees as the profitability is considered very good compared to many other crops.

The number of woodchip mills has exploded in Vietnam from only 15 plants in 2003 to currently 50 wood chip mills along the 3500 km long coastline. The chip mills typically have an annual capacity between 50,000 and 150,000 tons, but many of them are currently running at a reduced rate due to a lack of logs. Total chip production is estimated to be close to two million tons, while capacity is somewhere between three and four million tons. Wood chip exports, of which a majority is Acacia, has steadily gone up the past five years. The two major destinations have been Japan and China, with Taiwan and South Korea accounting only for about 10 percent of total shipments.

The average cost of hardwood chips from Vietnam to Japan was \$169/metric ton (CIF) in the the fourth quarter of 2008, according to the Wood Resource Quarterly. These were among the lowest-cost chips imported to Japan last year, with only chips from Malaysia and Thailand being cheaper.

Without a doubt, the forest industry is growing in importance in Vietnam, and the country is expanding its domestic timber resources to be less dependent on imported wood raw-material in the future. Wood chip exports will probably increase in the short-term, but with the pulp industry in expansion mode over the next few years, wood chips shipments to Japan and China may decline long-term.

Global timber market reporting is included in the 50-page publication Wood Resource Quarterly. The report, established in 1988 and with readers in over 20 countries, tracks sawlog and pulpwood prices in most regions around the world and also includes regular updates of the latest developments in international timber, pulp, lumber and biomass markets.

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